

Land One Business Intern

Seeking a summer 2020 intern to work remotely with a tech startup run by an established investment company. Land One Inc. was founded by Demeter Capital Management, an investment management firm. We're disrupting land investing by applying Big Data, AI, and machine learning to maximize ROI. The pace of land investing has doubled since the end of March and our timing is perfect to take a commanding market lead.

Internship role

We are seeking one student or recent graduate to assist us with data analysis, financial modeling, brainstorming the impact of future technologies, and participating in land investing deals. described below. This is a full-time position.

Data and financial analysis: Work from existing data to find the fastest, least complicated, most profitable sales targets. This is a numbers-driven business so you will interact with our top-level data science team and programmers, who will automate the process and outcomes of this analysis.

Future technology: Assess how emerging technologies may affect our product demand and operational efficiency by researching and interviewing experts on various topics. You should have conversational familiarity with the capabilities of emerging tech as presented in *The Future is Faster Than You Think* by Peter Diamandis. For this effort, you do not need to have deep expertise in specific technologies.

Land investing: So that you can be effective in this role we will teach you what we do and how these studies will affect our business. You will be fully trained on our current business model for land investment and will participate in every step of our land deals and financing.

This internship gives you the opportunity to earn a cash bonus based on the outcome of the deals that you work on but does not pay a salary.

Your physical location is not important. Projects and training will be conducted remotely via Skype or Zoom.

Requirements and how to apply

Students that will succeed in this internship will have studied business, finance, data science, and statistics beyond an introductory level. Expertise in each area is necessary. Computer science coursework is helpful.

Because of the interaction you will have both within and outside our company, it is essential that you are well-spoken as well as knowledgeable and enthusiastic about technology. You will work with a team the majority of the time, including corporate leadership, and share your perspectives respectfully. You must be self-motivated, hardworking, honest, and be comfortable learning new disciplines independently.

We will accept applications until April 30, 2020, or until we fill the position, whichever comes first. Work will begin at the completion of the school year in May 2020.

Applicants should email their CVs to lphillips@landone.com.